

“From Cost Optimizer to Innovation Partner”

19/03/2025 Škoda board member Karsten Schnake on the future role of procurement.

Procurement in large companies is undergoing a process of change. In the context of major transformations, global crises, and scarce raw materials, the sector needs to redefine itself, says Karsten Schnake, Škoda Auto board member for procurement.

In the future, procurement will no longer be primarily about optimizing costs. Instead, innovation, securing the supply chain, and strategic partnerships will come to the fore. "Procurement is the connector between our external partners and our buyers, consumers, and internal customers within the company's supply chain," says Schnake. "We have to be the ones who identify innovation potential together with our partners and make it tangible for the company," demands the manager.

See the full interview with Karsten Schnake.

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