

# Porsche maintains a return on sales of more than 15 percent

**29/10/2021** Porsche succeeds despite the global semiconductor crisis: the Stuttgart-based sports car manufacturer achieved a return on sales of 15.5 percent at the end of the third quarter of 2021. The result once again exceeds the benchmark of 15 percent, which means Porsche remains one of the most profitable car makers in the world.

Over the first nine months of the year, sales revenue rose 19.1 percent to 23.1 billion euros (previous year: 19.4 billion). Operating profit during this time was 3.6 billion euros (previous year: 2.0 billion) – an increase of 78.4 percent compared with 2020. For the same period last year, the return on sales was 10.4 percent at the end of September.

“We can be proud with our performance, but we must also act in absolute task force mode in the fourth quarter,” says Lutz Meschke, Deputy Chairman of the Executive Board and Member of the Executive Board for Finance and IT at Porsche AG. “We have achieved a good result in challenging times. This is partly down to our flagship cars such as the 911 and Taycan, which attract people all over the world. But we have also further, and resolutely, tightened up our already strict cost management.”

Since the beginning of the year, Porsche has delivered 217,198 vehicles to its customers worldwide. This is 13 percent more than in the first nine months of the previous year. Without the chip crisis, the sports car manufacturer would have been able to sell even more vehicles. The order books are pleasingly full. Sales figures of the all-electric Taycan sports car in particular are rising steadily. A total of 28,640 examples were delivered in the first nine months of this year.

## Strong demand for the Taycan

“The Taycan is a highly innovative vehicle and very popular with our customers. Our early switch to an e-mobility strategy is paying off,” says Oliver Blume, Chairman of the Executive Board of Porsche AG. “The strong demand for our models shows that we are ideally positioned with our attractive product range.”

The tension on the global semiconductor market was particularly noticeable between July and September. During this period, sales revenue and return on sales were below the strong levels of the previous months. According to Meschke, the next few months will also be dominated by the worldwide shortage: “The fourth quarter will be a challenge. We will make every effort to complete as many vehicles as possible despite the semiconductor shortage in order to achieve another strong year-end result.” Meschke is sticking to his strategic goal of a 15 percent return on sales: “Together, we are doing everything we can to ensure that we achieve this figure, despite all the challenges over the year as a whole.”

## Significantly increased net cash flow

The sports car manufacturer is pushing ahead unabated with its programme of investment in digitalization and electrification. Nevertheless, net cash flow has increased significantly. As of 30 September, it amounted to 2.9 billion euros. This is 74.4 percent more than in the previous year (2020: 1.7 billion euros). As of September 30, Porsche had 36,663 employees (end of 2020: 36,359).

### Consumption data

**Taycan 4S with Performance Battery** (Predecessor model)

*Further information on the official fuel consumption and the official specific $CO_2$ emissions of new passenger cars can be found in the "Leitfaden über den Kraftstoffverbrauch, die $CO_2$-Emissionen und den Stromverbrauch neuer Personenkraftwagen" (Fuel Consumption, $CO_2$Emissions and Electricity Consumption Guide for New Passenger Cars), which is available free of charge at all sales outlets and from DAT (Deutsche Automobil Treuhand GmbH, Helmuth-Hirth-Str. 1, 73760 Ostfildern-Scharnhausen, www.dat.de).

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